

# DUVAL DOLPHIN

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## PROFESSIONAL PROFILE

Enterprising and strategic collegiate student-athlete. Experience with contracted labor management and positive client interactions. Impeccable written and verbal communication skills achieved in three years of competitive Speech and Debate. Actively seeking full-time sales positions.

## EDUCATION

Jacksonville University Jacksonville, FL  
*Bachelor of Science in Economics* May 2019  
• GPA 3.97

## WORK EXPERIENCE

Macquarie Jacksonville, FL  
*Financial Control Intern* May 2018-July 2018  
• Supported the financial control needs of company's non-trading businesses including Asset Management, Capital, Banking and Financial Services and Corporate and Asset Finance divisions.  
• Honed Microsoft Office proficiency through daily Excel and Outlook utilization

Panhandle Resort and Spa Destin, FL  
*Server* May 2017-July 2017  
• Successfully completed rigorous audit process to become a 5 diamond certified server  
• Recognized for outstanding upselling of key products

Dolphin Enterprises Palm Coast, FL  
*Owner/Proprietor* March 2015 - December 2016  
• Founded a company designed to assist lower income households  
• Negotiated contract terms and prices through effective business communications to serve customers and expand business  
• Planned, generated, and tested advertising methods resulting in a strong marketing campaign  
• Organized contracted labor and client schedules to provide timely customer service

## CAMPUS INVOLVEMENT

- Member of Green Key Honors Society (Top 1% of Jacksonville University student body)
- Top 40 Davis College of Business Student
- Member of Beta Gamma Sigma Business Honors Society
- Secretary of Omicron Delta Kappa Academic Honors Society
- Member of Phi Kappa Phi Honors Leadership Society
- Mentor